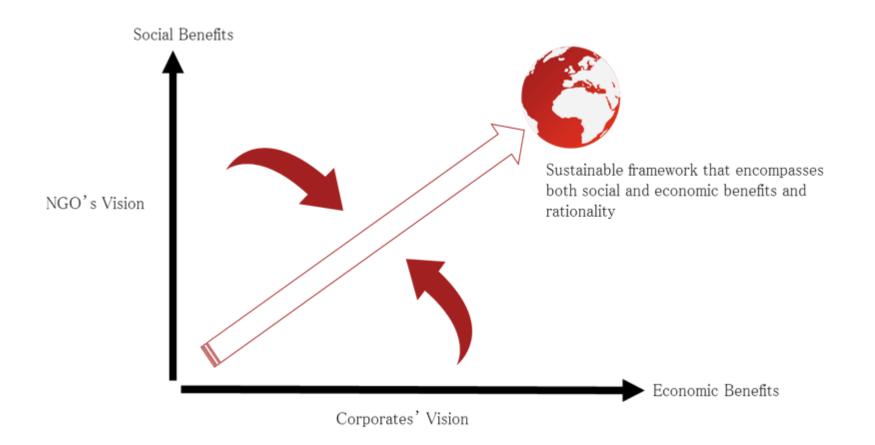
### Innovative case 6 : 'More Impact'

## Innovation platform for NGO/Business collaboration on innovation from Japan's experience









## Common vision

## 'Team' spirit

## Respecting the strengths



# Periodic forums to identify partners

#### Side Event on May 24 More Innovation for More Impact

The lessons from Japan towards regional and global innovation alliance



#### **Objective:**

To present a <u>practical methodology</u> towards 'More Innovation for More Impact', with specific cases and lessons learnt from Japan. The side event will end with a set of recommendations for the future regional and global innovation alliance.

Date: May 24 Time: 9:00 - 10:30 Venue: Rumeli Hall 1

(The Läfti Kirdar Convention and Exhibition Center (LKCC) building)

Organizers (A Joint Session with NGOs, Enterprises, and Governmen







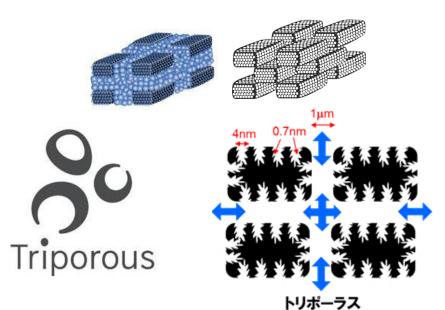
## Mitsui Chemical: FastAid

Packaging technology

• SONY: Triporus ™

Purification / absorption technology







## Supplement FASTAID 新技術ロック&ピールを使い 水と栄養を同時に支給できるサプリメントパッケージ STEP Water



- Research, discussion into both domestic and international social issues and possible solutions (NGOs and Corporates utilize this phase to enhance understanding of each other)
- 2. Identify key issues to solve, and come up with potential solution ideas and hypothesis of why it would work
- Conduct research / feasibility study with clear plan and budget
- 4. Further enhance the wellresearched solution planning and implement the project
- 5. Evaluation, improvements, expansion, and further investments.





## LESSONS SO FAR:

## Success elements for NGO/Corporate relationship



Sharing a common goal between NGOs and Corporates is significantly important.

#### **Differential of Viewpoints**

Magnitude of issues for NGO vs. Size of markets for Corporates are totally different in many cases, unfortunately.

The question is : How we should make those different ideas into a common point of view and shared goal?

#### **Cooperation or Just a Deal**

If NGOs and Corporates had merely 'Give and Take' mentality; - the project is likely to fail eventually.

#### Shared Goal is the Key

In any new venture, there should be a lot of ups and downs inevitably;

- but when all of members are sharing a common goal, finally they can find out a right direction to go on.



The fact: The languages used by NGOs and Corporates are totally different.

#### **Necessity of Translation**

The coordinator should interpret, breakdown, and re-organize the context from each side to the other.

#### **NGOs to Corporates**

If NGOs can breakdown the issues on the ground into 'business challenges';

- Corporates can see easily their spaces in the solution.

#### **Corporates to NGOs**

If Corporats can explain its technology in easy language;

- people can utilize it and come up with innovative idea by using it.





NGOs should be at the driving seat on the ground.

#### Initiative

When it comes to working on the ground, Corporates are rarely professionals; - NGOs should lead the team using their experience, knowledge, and great insight.

#### **Need first**

Discussions between NGOs and Corporates must always focus on 'need-first'; Ideas from Corporates should always be welcome, but all of them should be customized and enhanced carefully, according to the real needs from the grounds.





#### **Different Codes**

NGOs tend to try to share information as much as possible;

- but don't forget that Corporates have a culture to keep and protect it.

#### Competition

If a project has two or more similar companies from a same industry, those companies would get worried about the leaking of information to the other;

- A solution for this is to allocate different company's strength to each segment of a value-chain.





Now we really need a lot of great innovation coordinators,

who can connect and organize multi stakeholders, based on common vision.

#### **Current Situation**

Given the lack of such coordinators in this moment,

those precious knowledge, experience, and resources in each sector are not linked yet.

#### Proposal

We'd like to advocate to this RIF-Asia to think how we can develop such coordinators, as a matter of urgency.

